

# Modified Fee for Service vs. Life Care

## Comparing Residency Agreement Types

### Bishop Spencer Place Modified Fee for Service:

1. Entry fee plus monthly fee.
2. Entry fee normally lower, as you are not prepaying for healthcare service you may never need (see below for example.)
3. Entry fee refund available to fund assisted living or skilled nursing.
4. Monthly fee changes if a person moves through the continuum. A \$30,000 healthcare benefit per person is provided.
5. Long-term care insurance may be used to cover some healthcare costs.
6. Resident directed moves. A person does not have to move through the continuum – aging in place is encouraged.

### Life Care:

1. Entry fee plus monthly fee.
2. Entry fee normally higher, as you are prepaying for healthcare services you may never use (see below for example.)
3. Entry fee refund, if any, may not be used until apartment is resold.
4. Monthly fee does not change if a person moves through the continuum, except for certain costs such as meals.
5. Long-term care insurance may duplicate the Life Care coverage.
6. Community directed moves. A person may be required to move through the continuum.

**At Bishop Spencer Place, you are in control. You live where you want to live, and only pay for health services if you need them. If you do outlive your financial resources, Benevolent Care is available.**

## Price Comparison

<u>Description</u>	<u>Square Feet</u>	<u>90% Refundable Entry Fee</u>	<u>Monthly Service Fee for a Couple</u>
Life Care community in KC area*	1,208	\$532,979	\$4,471
Bishop Spencer Place**	1,238	\$289,000	\$3,887
Money Savings		\$243,979	\$584
Percent Savings		46%	13%

**Bishop Spencer Place offers a 50 month refundable entry fee for \$156,000, which is \$376,979 lower than the above Life Care entry fee.**

\*Rates from 2010 fee schedules. Increases on other modifications may have occurred since that time.

\*\*Rates effective January 1, 2011. Rates are subject to change.

